



Air Conditioning Equipment Sales, Inc.
7314 Impala Drive Richmond, VA 23228
804-264-2911 (office) 804-264-4785 (fax)

PROPOSAL

August 27, 2021

Andy Hartman
Colonial Heights Courthouse
550 Boulevard
Colonial Heights, VA 23834

RE: Colonial Heights Courthouse

Dear Andy:

Air Conditioning Equipment Sales proposes to furnish and install an upgrade to the existing Honeywell/Tridium LON Building Automation System per the following proposal, all for the sum of \$26,000.00.

If the existing JACE-600-AX global controllers are capable of being upgraded to Version 3.8 software, a savings of \$6,000.00 is offered. Testing of this will be done on an hourly rate and charged separated.

This proposal includes the following:

1. Upgrade to the existing Honeywell/Tridium LON Building Automation System to the new Niagara 4 platform.
2. Two (2) new WEB-8100 global controllers with LON cards and WPM-8000 power supplies.
3. New Honeywell/Tridium Niagara 4 Supervisor software loaded onto the new computer.
4. New Operator Workstation (PC). Computer to have an i5 quad core processor, 16 GB of RAM, 500 GB solid state hard drive, 8 USB ports, mouse, keyboard, speakers, and 24" LCD monitor.
5. Labor to create new graphics and mapping points into new graphics. If the existing JACE-600-AX can be upgraded to Version 3.8 software then a deduct is offered since this programming will not be required.

This proposal does NOT include the following:

1. Any controllers other than the WEB-8100 global controls and new computer.

Please feel free to call me if you have any questions.

Respectfully submitted,

A handwritten signature in black ink that reads "Louis H. Hite". The signature is written in a cursive style.

Louis H. Hite
Control Division Manager

Accepted by: _____ Date: _____

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