



Axon Enterprise, Inc.
 17800 N 85th St.
 Scottsdale, Arizona 85255
 United States
 VAT: 86-0741227
 Domestic: (800) 978-2737
 International: +1.800.978.2737

Q-423551-44820.825SS

Issued: 09/16/2022

Quote Expiration: 09/30/2022

Estimated Contract Start Date: 11/01/2022

Account Number: 112114

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Delivery;Invoice-100A Highland Ave 100A Highland Ave Colonial Heights, VA 23834-3140 USA	Colonial Heights Police Dept. - VA PO Box 3401 Colonial Heights, VA 23834-9001 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Stephanie Sapp Phone: Email: ssapp@axon.com Fax:	Mike Foster Phone: (804) 520-9300 Email: fosterm@colonialheightsva.gov Fax: (804) 520-9290

Quote Summary

Program Length	60 Months
TOTAL COST	\$194,392.80
ESTIMATED TOTAL W/ TAX	\$194,392.80

Discount Summary

Average Savings Per Year	\$12,004.20
TOTAL SAVINGS	\$60,021.00

Payment Summary

Date	Subtotal	Tax	Total
Nov 2022	\$19,439.92	\$0.00	\$19,439.92
Nov 2023	\$43,738.22	\$0.00	\$43,738.22
Nov 2024	\$43,738.22	\$0.00	\$43,738.22
Nov 2025	\$43,738.22	\$0.00	\$43,738.22
Nov 2026	\$43,738.22	\$0.00	\$43,738.22
Total	\$194,392.80	\$0.00	\$194,392.80

Quote Unbundled Price:	\$254,413.80
Quote List Price:	\$205,200.00
Quote Subtotal:	\$194,392.80

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
T7Cert	2021 Taser 7 Certification Bundle	57	60	\$74.39	\$60.00	\$56.84	\$194,392.80	\$0.00	\$194,392.80
Total							\$194,392.80	\$0.00	\$194,392.80

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Estimated Delivery Date
2021 Taser 7 Certification Bundle	20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	57	11/01/2022
2021 Taser 7 Certification Bundle	20008	TASER 7 HANDLE, YLW, HIGH VISIBILITY (GREEN LASER), CLASS 3R	1	11/01/2022
2021 Taser 7 Certification Bundle	20018	TASER 7 BATTERY PACK, TACTICAL	68	11/01/2022
2021 Taser 7 Certification Bundle	20050	HOOK-AND-LOOP TRAINING (HALT) SUIT	1	11/01/2022
2021 Taser 7 Certification Bundle	20062	TASER 7 HOLSTER - BLACKHAWK, RIGHT HAND	47	11/01/2022
2021 Taser 7 Certification Bundle	20067	TASER 7 HOLSTER - BLACKHAWK, LEFT HAND	10	11/01/2022
2021 Taser 7 Certification Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	171	11/01/2022
2021 Taser 7 Certification Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	114	11/01/2022
2021 Taser 7 Certification Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	171	11/01/2022
2021 Taser 7 Certification Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	114	11/01/2022
2021 Taser 7 Certification Bundle	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	114	11/01/2022
2021 Taser 7 Certification Bundle	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	114	11/01/2022
2021 Taser 7 Certification Bundle	22179	TASER 7 INERT CARTRIDGE, STANDOFF (3.5-DEGREE) NS	50	11/01/2022
2021 Taser 7 Certification Bundle	22181	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	50	11/01/2022
2021 Taser 7 Certification Bundle	70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK	1	11/01/2022
2021 Taser 7 Certification Bundle	71019	NORTH AMER POWER CORD FOR AB3 8-BAY, AB2 1-BAY / 6-BAY DOCK	1	11/01/2022
2021 Taser 7 Certification Bundle	74200	TASER 7 6-BAY DOCK AND CORE	1	11/01/2022
2021 Taser 7 Certification Bundle	80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)	1	11/01/2022
2021 Taser 7 Certification Bundle	80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7	1	11/01/2022
2021 Taser 7 Certification Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	114	11/01/2023
2021 Taser 7 Certification Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	114	11/01/2023
2021 Taser 7 Certification Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	114	11/01/2024
2021 Taser 7 Certification Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	114	11/01/2024
2021 Taser 7 Certification Bundle	22177	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, STANDOFF NS	114	11/01/2024
2021 Taser 7 Certification Bundle	22178	TASER 7 HOOK-AND-LOOP TRN (HALT) CARTRIDGE, CLOSE QUART NS	114	11/01/2024
2021 Taser 7 Certification Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	114	11/01/2025
2021 Taser 7 Certification Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	114	11/01/2025
2021 Taser 7 Certification Bundle	22175	TASER 7 LIVE CARTRIDGE, STANDOFF (3.5-DEGREE) NS	114	11/01/2026
2021 Taser 7 Certification Bundle	22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE) NS	114	11/01/2026

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
2021 Taser 7 Certification Bundle	20248	TASER 7 EVIDENCE.COM LICENSE	57	11/01/2022	10/31/2027
2021 Taser 7 Certification Bundle	20248	TASER 7 EVIDENCE.COM LICENSE	1	11/01/2022	10/31/2027

Services

Bundle	Item	Description	QTY
2021 Taser 7 Certification Bundle	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1
2021 Taser 7 Certification Bundle	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1
2021 Taser 7 Certification Bundle	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1
2021 Taser 7 Certification Bundle	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1

Services

Bundle	Item	Description	QTY
2021 Taser 7 Certification Bundle	20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER	1
2021 Taser 7 Certification Bundle	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1
2021 Taser 7 Certification Bundle	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1
2021 Taser 7 Certification Bundle	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1
2021 Taser 7 Certification Bundle	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1
2021 Taser 7 Certification Bundle	20120	TASER 7 INSTRUCTOR COURSE VOUCHER	1

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
2021 Taser 7 Certification Bundle	80374	EXT WARRANTY, TASER 7 BATTERY PACK	68	11/01/2023	10/31/2027
2021 Taser 7 Certification Bundle	80395	EXT WARRANTY, TASER 7 HANDLE	57	11/01/2023	10/31/2027
2021 Taser 7 Certification Bundle	80395	EXT WARRANTY, TASER 7 HANDLE	1	11/01/2023	10/31/2027
2021 Taser 7 Certification Bundle	80396	EXT WARRANTY, TASER 7 SIX BAY DOCK	1	11/01/2023	10/31/2027

Payment Details

Nov 2022						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 1	T7Cert	2021 Taser 7 Certification Bundle	57	\$19,439.92	\$0.00	\$19,439.92
Total				\$19,439.92	\$0.00	\$19,439.92

Nov 2023						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 2	T7Cert	2021 Taser 7 Certification Bundle	57	\$43,738.22	\$0.00	\$43,738.22
Total				\$43,738.22	\$0.00	\$43,738.22

Nov 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 3	T7Cert	2021 Taser 7 Certification Bundle	57	\$43,738.22	\$0.00	\$43,738.22
Total				\$43,738.22	\$0.00	\$43,738.22

Nov 2025						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 4	T7Cert	2021 Taser 7 Certification Bundle	57	\$43,738.22	\$0.00	\$43,738.22
Total				\$43,738.22	\$0.00	\$43,738.22

Nov 2026						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Year 5	T7Cert	2021 Taser 7 Certification Bundle	57	\$43,738.22	\$0.00	\$43,738.22
Total				\$43,738.22	\$0.00	\$43,738.22

Tax is estimated based on rates applicable at date of quote and subject to change at time of invoicing. If a tax exemption certificate should be applied, please submit prior to invoicing.

Standard Terms and Conditions

Axon Enterprise Inc. Sales Terms and Conditions

Axon Master Services and Purchasing Agreement:

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at www.axon.com/legal/sales-terms-and-conditions), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. In the event you and Axon have entered into a prior agreement to govern all future purchases, that agreement shall govern to the extent it includes the products and services being purchased and does not conflict with the Axon Customer Experience Improvement Program Appendix as described below.

ACEIP:

The Axon Customer Experience Improvement Program Appendix, which includes the sharing of de-identified segments of Agency Content with Axon to develop new products and improve your product experience (posted at www.axon.com/legal/sales-terms-and-conditions), is incorporated herein by reference. By signing below, you agree to the terms of the Axon Customer Experience Improvement Program.

Acceptance of Terms:

Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature

Date Signed

9/16/2022

