



**Axon Enterprise, Inc.**  
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 Scottsdale, Arizona 85255  
 United States  
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 Domestic: (800) 978-2737  
 International: +1.800.978.2737

Q-423551-44820.825SS

Issued: 09/16/2022

Quote Expiration: 09/30/2022

Estimated Contract Start Date: 11/01/2022

Account Number: 112114

Payment Terms: N30

Delivery Method:

**SHIP TO**

Delivery/Invoice-100A Highland Ave  
 100A Highland Ave  
 Colonial Heights, VA 23834-3140  
 USA

**BILL TO**

Colonial Heights Police Dept. - VA  
 PO Box 3401  
 Colonial Heights, VA 23834-9001  
 USA  
 Email:

**SALES REPRESENTATIVE**

Stephanie Sapp  
 Phone:  
 Email: ssapp@axon.com  
 Fax:

**PRIMARY CONTACT**

Mike Foster  
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**Quote Summary**

Program Length	60 Months
<b>TOTAL COST</b>	<b>\$194,392.80</b>
<b>ESTIMATED TOTAL W/ TAX</b>	<b>\$194,392.80</b>

**Discount Summary**

Average Savings Per Year	\$12,004.20
<b>TOTAL SAVINGS</b>	<b>\$60,021.00</b>

**Payment Summary**

Date	Subtotal	Tax	Total
Nov 2022	\$19,439.92	\$0.00	\$19,439.92
Nov 2023	\$43,738.22	\$0.00	\$43,738.22
Nov 2024	\$43,738.22	\$0.00	\$43,738.22
Nov 2025	\$43,738.22	\$0.00	\$43,738.22
Nov 2026	\$43,738.22	\$0.00	\$43,738.22
<b>Total</b>	<b>\$194,392.80</b>	<b>\$0.00</b>	<b>\$194,392.80</b>

**Pricing**

Quote Unbundled Price: \$254,413.80  
 Quote List Price: \$205,200.00  
 Quote Subtotal: \$194,392.80

*All deliverables are detailed in Delivery Schedules section lower in proposal*

Item Program	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
T7Cert	2021 Taser 7 Certification Bundle	57	60	\$74.39	\$60.00	\$56.84	\$194,392.80	\$0.00	\$194,392.80
<b>Total</b>							<b>\$194,392.80</b>	<b>\$0.00</b>	<b>\$194,392.80</b>